



eTakeoff

Bridging the Gap

INTEGRATING QUANTITY TAKEOFF AND COST ESTIMATING



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There are two critical parts to every estimator's job: quantity takeoff and cost estimating. Precise execution of both is required to set the stage for a bid's competitiveness and a job's profitability. And while it makes perfect sense that the two tasks go hand-in-hand, for most estimators, there is often a missing piece that is costing them valuable time and threatening estimate accuracy.



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When combined with Sage Estimating and eTakeoff Dimension, eTakeoff Bridge reduces the time it takes to produce an estimate by an additional 50 percent.
 – Michael Seay, President, Seacon Construction

California-based contractor Seacon Construction is familiar with that missing piece. The company started using Sage Estimating in the late 1990s and was an early adopter of electronic takeoff software. But what the company didn't have was true integration between Sage Estimating and the company's digital takeoff software. "We were manually keying our takeoff quantities into Sage Estimating," explains Michael Seay, president of Seacon Construction. "There was always the opportunity for error, and it added a lot of time to the estimating process." That all changed when Seay heard about eTakeoff Dimension and eTakeoff Bridge.

eTakeoff Dimension is a leading electronic takeoff solution, and eTakeoff Bridge is the application that integrates it with Sage Estimating. eTakeoff Bridge can automatically send takeoff quantities calculated by eTakeoff Dimension to the estimate, eliminating the need for manual data entry. Whenever drawing changes occur, Bridge can also update the estimate while retaining existing pricing, labor productivity, and other factors—saving precious time redoing both takeoff and estimate.

Bottom line: Contractors such as Seacon can take on additional bids without increasing staffing levels, and estimators can focus more time on maintaining accurate, up-to-date pricing, ensuring every project is successful and profitable.

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